

**Management Development Programme  
for Middle and Junior Level Officers  
February 05 - 08, 2019**

**Programme Director:**

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**INDIAN INSTITUTE OF BANK MANAGEMENT**

“A Centre of Excellence in the Service of Banks, FIs and their Customers”  
(An Institute sponsored by RBI, NABARD and five PSU Banks)

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# Management Development Programme for Middle and Junior Level Officers

## WHY THIS PROGRAMME & WHAT FOR?

Management development programmes (MDPs) are effective training programmes designed for enhancing skill in professionals, developing their understanding of business and enabling them to assume leadership positions. This programme will attempt at providing a conceptual clarity on the managerial/executive position in an organisation in terms of the multiple roles that need to be played, impact of one's attitude and perception on performance, need for collaborative behaviour and the multiple skills (soft) required thereof.

This MDP is designed for junior and middle level officers of banks and configured to address various corporate training needs. The programme intends to enhance the knowledge of banking business, and to motivate them to excel in their career and reach their full potential. Essential focus throughout will be on the influencing

factors and determinants of an individual's personal effectiveness to serve the broader purpose of group effectiveness.

## PROGRAMME TAKE AWAYS

- ✓ Understanding and developing oneself
- ✓ Human Motivation
- ✓ Leadership & team building
- ✓ Emotional intelligence & personal effectiveness
- ✓ Relationship building
- ✓ Stress and wellness
- ✓ Effective communication
- ✓ Conflict and confrontation at workplace
- ✓ Change management

## PEDAGOGY

The MDP will be highly participative in nature and will be based on the concept of sessions, group discussions, case-studies and experience sharing.

## FOR WHOM

The programme is meant for junior and middle management officers of Commercial Banks, RRBs, Cooperative Banks and Financial Institutions.

## WHEN

The duration of the programme is for four days. The programme will commence at 09.45 a.m. on February 05, 2019 and will conclude by 04.30 p.m. on February 08, 2019.

## ACCOMODATION

We provide hostel accommodation on a twin sharing basis.

## VENUE

The venue is IIBM Campus (Near Kendriya Vidyalaya, Khanapara), Jawahar Nagar, Guwahati-781022. For details regarding location of IIBM please visit our website.

## REGISTRATION

Participants should be nominated by his/her organization on or before January 28, 2019 through E-mail: [programme@iibm.ac.in](mailto:programme@iibm.ac.in) or Fax-(+91)-361-2363102.

Nominations are accepted on first come first served basis.

## FEE DETAILS

	Fee	GST 18%	Total
Commercial Banks and Financial Institutions	₹14,000.00	₹2,520.00	₹16,520.00
Sponsor Banks of IIBM viz. RBI, NABARD, SBI, United Bank of India, UCO Bank, Central Bank of India, Allahabad Bank & Punjab National Bank.	₹12,800.00	₹2,304.00	₹15,104.00
Cooperative Banks & RRBs	₹10,000.00	₹1,800.00	₹11,800.00

Generally payment of participation fees is to be made in advance through National Electronic Fund Transfer (NEFT) on or before the due date for submission of nomination. In exceptional cases a Demand Draft/Pay Order drawn in favour of Indian Institute of Bank Management payable at Guwahati may be forwarded along with hard copy of nominations. It may kindly be ensured that the officers being deputed for training carries details of remittance of programme fees.

(a) Details of our Bank Account are as follows:

Beneficiary Name	INDIAN INSTITUTE OF BANK MANAGEMENT
Bank A/c No.	10821418158
A/c Type	S B A/c
MICR Code	781002037
IFS Code	SBIN0010669
Name of the Branch	IIBM Branch
Name of the Bank	STATE BANK OF INDIA

(b) While remitting programme participation fee kindly advise us the following particulars.

Title of Programme including Commencement Date	Name of the Participant/s	Name of Bank/ Organisation	Amt. of Fee	EFT/ NEFT No.	EFT/ NEFT Date